



# THIS IS HOW TO BUILD A

and THAT

READY-TO-INVEST LEADS & CLIENTS

What I'm about to reveal to you is the EXACT system and process we follow in order to consistently attract premium, ready-to-buy clients every single week into our business.

It's the same messaging process that has our DMs and email inbox full of messages from people who want to know more and are booking calls, ready to invest in up-leveling themselves.

It's the system that attracts people who are committed, and taking action towards making their desires come true.

...and in this guide, you will learn exactly how my exclusive, 1:1 clients are doing the same - and how you can do it too.





# WHO THIS IS FOR

this is perfect for you if:

You absolutely love what you do and have a desire to make a difference in people's lives. You want to consistently work with incredible clients and have a process that gets you sales ever single week - without using high-pressure sales tactics.

You want to attract "I'm IN, let's go" ready-to-buy clients that are committed to solve their problems - and willing to invest to make it happen.

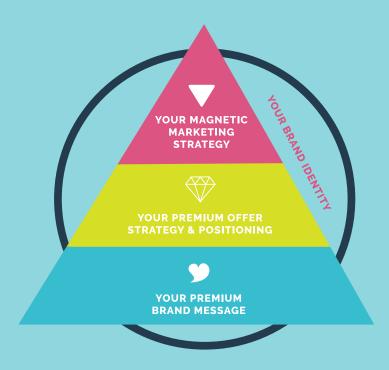
...and you feel like even though you are an expert, you don't know how to clearly describe what makes you different - which means you sound like everyone else in your field. You know how to generate some leads, but aren't experiencing consistent, predictable sale.

You have a big vision and want to make a large impact with what you do. You are committed to your business and want to find a way to attract more clients in a more aligned, magnetic, and exciting way.



# HERE'S HOW WE DO IT

We focus on building your business through what we call The Breakthrough Brand Strategy Pyramid, which is a proven framework that will allow you to upgrade your message (or create an upgraded message) which enables you to attract high-level clients with Magnetic Marketing.



This means that we go deep to ensure you have a system that consistently brings in the highest-quality leads while turning you into a magnetic brand that attracts.

Let's break the pieces down.





We start by creating or upgrading your brand message by making sure the language you are using is speaking to an audience that is ACTUALLY ready to buy, while at the same time, showing them exactly what makes you unique.

This will enable you to create content in a way that instantly elevates the quality of clients you attract - as you understand how these people think and communicate with them in a way that makes it clear you are for them.

The result: You Master Premium Messaging as you become the Premium Authority for high-level, committed clients.



#### **MINDSET**

Learn how to embody the leader you truly desire to be



## **DIFFERENTIATION**

Clarify your message as you become the top choice for your ideal clients



#### **AUDIENCE**

Elevate the quality of clients you attract as you bring in ready-to-buy people





Design, position, package and price your premium offer in a way that makes what you do look and feel completely different from everything else in the market right now. For this, you will learn how to effectively communicate the EXACT outcome or result you help your clients achieve.

Through this process, you will learn how to pre-sell or start creating demand for your offer - even before you have made an offer to people in your audience.

The result: You Master your Premium offer and know exactly how to communicate the value you are able to deliver for your ideal clients - making what you do irresistible.



## **POSITIONING**

Learn how to position yourself as a premium brand while clearly communicating your value



#### **FRAMEWORK**

Create a unique framework or methodology that creates demand for working with you



#### **HIGH-TICKET**

Learn how to feel completely confident about your premium pricing strategy





Finally, we focus on building your visual brand. From the logo design, to colors and fonts. From the social media templates, to your perfectly on-brand workbooks and pdfs, you will build a system that immediately wows and attracts you audience. The cherry on top? A premium, 100% custom-made website with high-quality design that makes you look like the high value business and brand you already are. From images, to website copy writing to adding a client portal or program to your site. You have it all to implement and see your business take off to the next level.



#### **BRAND IDENTITY**

Creating a powerful brand identity that looks and feel premium



# COPYWRITING

Text and copy messaging for your website and brand so that you can attract the right people in



# WEBSITE

Web design and development to position your brand as an authority with ease of use for you



## **TEMPLATES**

Design templates to use on social media, pdfs, blog, featured images and more



#### **CLIENT PORTAL**

Exclusive client section that will allow your clients to get more value and knowledge



#### TECH

Tech integration & trainings to make everything in your business flow

# THIS IS WHAT YOU GET

- Four VIP Calls with Fabi
- In-depth trainings and step-by-step workbooks
- Private personal section with all call recordings, access to files and additional personalized trainings
- ✓ Weekly Live Group Q&A Calls for 4 Months (16 weeks)
- 24/7 Access to the Private Community
- Lifetime Access & Free Updates

# PREMIUM BRAND MESSAGE

- Discover how to leverage your identity and superpower by clearly developing your confidence and core message as you become a Premium Authority
- Elevate the quality of clients you attract so you bring in ready-to-buy leads
- Receive a 30-40 page custom made Brand Strategy Book outlining:

Your Brand Values In-depth definition of your ideal audience

What your brand stands for Brand benefits

Your Brand Manifesto Power phrases for marketing

Your mission Content themes Your offer Website copywriting

Your mindset: Discover how to embody total magnetism and increase your belief in yourself so that you turn your desires into reality

# YOUR FRAMEWORK + OFFER

- Develop a core, high-ticket signature offer or redefine the one you already have with this in-depth process that will allow you learn how to communicate the real value you deliver for your clients
- O How to price and package your offer making it a no-brainer choice for your ideal clients
- Obscover how to develop bulletproof confidence in your offer so that you can sell it with more ease as you show up with total conviction in what you do

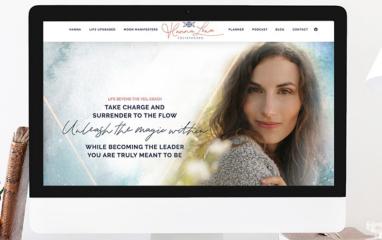


# YOUR VISUAL BRAND

- Complete visual brand development and design: logo, fonts, color palette and collateral elements
- Your Brand Board
- Templates: Design templates in Canva for Blog cover, social media, featured image, pdf/workbook, Facebook Page cover
- Your Website: Total design and development of Wordpress Website that is mobile friendly/responsive with basic SEO.
- Built-in Landing Pages: Your website will come with it's own landing page so you don't need to use external software such as ClickFunnels or LeadPages
- Client portal: Whether it's a client section, course, or program, you will receive your very own client portal developed on your website for your clients to have exclusive access to your work
- Tech integration: Your website will be connected to all your external software and systems (Calendly, ConvertKit, WebinarJam, or any one that you use)
- Training: You will have complete and 100% control over your website. Fabi will teach and train you to edit your website
- Tech training section: You get access to a tech training section teaching you how to use some of the most important tools you might need such as ConvertKit, MailChimp, Teachable, WebinarJam, EverWebinar, Calendly, Canva, etc.

CLICK HERE TO SEE CLIENT RESULTS





















HOLA, I'M Japi Jaolini

I'm a Brand Strategist and I help coaches and experts attract ready-to-invest clients by positioning themselves as premium brands through magnetic messaging and design. Our focus is in helping clients create a system that allows them to make weekly high-ticket sales so that they can have major breakthroughs as they make a larger impact and income with their business.

BOOK A CALL

